



Job Description Apex Leadership Co. Greater Buffalo – Athlete (Team Member)

Are you an Athlete? Do you have a passion for inspiring and developing our future leaders? Do you love making a positive impact on local communities? Do you want to be part of an amazing growing organization? Watch this video! <https://vimeo.com/569993504> If this gets you pumped up, read on and please apply!

ATHLETE (TEAM MEMBER) - Overview

As an Apex Athlete, you will go into Buffalo/Niagara or Rochester area Elementary Schools & Middle Schools for 2-week periods to inspire kids through key leadership, character, fitness & kindness lessons facilitating ridiculously effective hassle-free fundraising programs (Apex Fun Run, Apex Glow Run, Apex Remix, Apex Obstacle Course, Color Battle & Anython). The program is a leadership-driven and fitness promoting fundraiser which includes teacher huddles, pep rallies, class lessons, prize delivery, Recess time, Event Day (Fun Run, Remix, Color Battle, Thon...) and recap day.

RESPONSIBILITIES:

- Serve Teachers and Administrators while striving to make their jobs easier.
- Inspire Kids by being an excellent role model always.
- Teach Leadership Lessons and interact with students during class, lunch, recess and PE.
- Set up and tear down equipment needed for each aspect of the program.

MUST-HAVES:

- Strong Character, Leadership and Integrity
- A clean background check
- Experience and ability to connect with kids and lead by example
- You always show up early everywhere you go ready to roll up your sleeves and contribute
- Reliable transportation

QUALIFICATIONS:

You love helping kids

Someday you would like to have kids of your own, but in the meantime, you will surround yourself by as many as you can in class or camp setting. Your patience is immeasurable, and you never lose your cool. You realize that kids look up to you and your goal is to constantly inspire them to be the best they can be not only in your words, with your daily actions too! You love inspiring and building future leaders!

You get things done

You are half human, half machine. You follow through on every task, no matter how big or small. You don't like to let people down and you understand the importance of staying on schedule. "That's not My JOB", is not part of your vocabulary.

You communicate

You keep everyone in the know so that they job gets done efficiently and effectively. You know when to ask for help, when to listen, and when to speak up. You're known for your fun professionalism.

You are the most reliable person you know





When you say you are going to do something, you mean it. When you say you are going to be somewhere, you're there. You show up early, not on time. No Excuses.

You have a passion for life

You have a genuine enthusiasm that is contagious. You are a breath of fresh air to everyone you meet. People see something different in you than the average person... and they love it!

You are a team player

You thrive in a highly creative, inventive, start-up environment with people who are very passionate about their work and mission.

You are a problem solver and take responsibilities for your actions

You're always looking for new ways to streamline processes and increase efficiency.

Program Offerings:

Apex Fun Run — The initial event developed by Apex Leadership Company that combines a two-week fundraising program based on social media, culminating in a student fun run. High-energy team leaders encourage students to reach their potential not only in terms of fundraising and the race itself, but other essential characteristics such as respect, accountability and more. **Apex Fun Run in 60 Seconds** - <https://vimeo.com/68420878>

Apex Remix – Much like the Apex Fun Run, this event features a two-week fundraising period leading up to the main event — a fun themed dance party hosted by the Apex team. **Apex Remix Introduction**

Link: <https://vimeo.com/251885495>

Apex Obstacle Course – (Available Fall 2022) Much like the Apex Fun Run, this event features a two-week fundraising period leading up to the main event — a fun, challenging obstacle course hosted by the Apex team.

Apex Obstacle Course Introduction Link: <https://youtu.be/QWeT4EYVQXU>

Color Battle — Combining the Anython fundraising platform and Apex Fun Run two-week program and encouraging team members, the Color Battle, which was built to serve middle school fundraising needs, includes an energetic pep rally and culminates in a Color Battle social event featuring music, games promoting teamwork and an “all out color throwing” extravaganza. **Color Battle in 60 seconds:** <https://vimeo.com/205438680>

Anython — Beyond just school groups, Anython is a company dedicated to helping individuals and organizations raise money through technology. Through this online fundraiser, donors are encouraged to pledge a dollar amount, or a flat donation to participating individuals or groups. See the link for our Random-Acts-Of-Kindness Example Explore Austin - Raised over \$60K with 300 kids - <http://anython.com/exploreaustin>

**TYPICAL APPLICANTS HAVE A BACKGROUND IN OR ENJOY ONE OR MORE OF THE FOLLOWING:
SPORTS/ATHLETICS/FITNESS – ACTING – COACHING - PUBLIC SPEAKING - TEACHING**

JOB DETAILS:

- This opportunity is in the Buffalo/Niagara, NY Area (Fall 2021) OR the Rochester, NY area (Winter/Spring 2022)
- The job offers summers and holidays off
- Starts October 2021 timeline for initial training to prepare for November programs
- Requires some travel





Job Type: Full-Time

Compensation: Starts \$685.00+/week (\$1370.00 /2-week program)

Program Bonus: At times there are opportunities to act as Team Lead during scheduled programs with added responsibility and you can earn up to \$500.00 additional for hitting key metrics in customer satisfaction survey, client rebooking, and exceeding the national total raised average by 25%.

Yearly Bonus: Opportunity to make up to additional \$1000.00 school year end bonus (June End of School Year) upon meeting key performance metrics during year-end review.

Career Growth: Opportunity to grow your career path based on successfully fulfilling your Athlete (Team Member) responsibilities into a Captain (Team Leader), Operations, Sales and even the possibility for becoming a partner in ownership with future territory expansion planned throughout New York and Pennsylvania.

NOTE: WE ADHERE TO FEDERAL, NYS, COUNTY AND LOCAL SCHOOL DISTRICT GUIDELINES AND PROTOCOLS REGARDING COVID-19, AS WE ARE A CONTRACTOR TO SCHOOLS. DURING THE PANDEMIC WE HAVE SUCCESSFULLY AND SAFELY RUN OUR PROGRAMS IN SCHOOLS, OUTSIDE THE SCHOOL AND VIRTUALLY.

TO APPLY:

1. Send resume to greaterbuffalojobs@apexleadershipco.com

2. If you really feel you have what it takes, move to our next step in the interview process where you complete an online video interview. It's a simple process where you'll be asked 4 questions. The person we hire will be in front of kids and needs to be animated and friendly, so this way to learn more about you. Here's your Interview Link:

<https://start.myinterview.com/apex-leadership-co-greater-buffalo/apex-team-member-buffaloniagara-or-rochester-area> This should take no more than about 5-7 minutes.

